

I am of the opinion that we need this type of solicitation. Most of our business in sales revolves around phone sales to set up appointments to show our product in homes. If we do not get in homes we dont sell. We are a multi Billion/year company. The only way we can sell is to cold call, referral call, or knock on doors. We provide a valuable service to customers. One out of three customers (from one of the previous methods of contact) make a purchase with us that day in home. 33%. Of the other percent who love our product and who SINCERELY vow to purchase at a later date--never will. Out of sight out of mind. They never pick up the phone to call us. That has never happened for me in 6 years. They only purchase as the initial result of a call out of the blue and accept our offer to come in and show them our product.

We need less soliciting laws. The few exceptions of misdeeds do not out weigh the good done of stimulating the economy thru direct sales.

Sincerely